

# MATRIX

13 October 2010

## MATRIX FURTHER STRENGTHENS EQUITY RESEARCH

Matrix Group's investment banking business, a client focused, advisory, capital raising and securities sales, trading and research business, is delighted to announce today that it has appointed Tom Plinston, Kapilan Pillai and Antoine Hnein to its research department. Tom is covering New Energy & Clean Tech, Kapilan is covering Financials and Antoine will cover Leisure, further strengthening Matrix's existing research capability in the sectors.

This follows the arrival last month of the UK real estate research & sales, trading and corporate finance team from JPMorgan Cazenove, which was the UK's leading corporate broking franchise in the real estate sector for many years.

### **Malcolm Le May, CEO of investment banking at Matrix, commented:**

"I am delighted to welcome Tom Plinston, Kapilan Pillai and Antoine Hnein to Matrix's equity research team at a time when it is gaining deserved profile for consistently delivering quality market insights. Tom, Kapilan and Antoine bring with them significant experience and contacts and we look forward to building on our already strong and respected positions in the Financials, New Energy & Clean Tech and Leisure sectors.

Matrix is already collecting accolades for our research, with our Head of Oil & Gas analyst, Charlie Sharp, being honoured at the StarMine Analyst Awards in May, as well as a recent Extel survey which recognised Matrix's research capability in the New Energy & Clean Tech sector."

### **Biographies**

Tom was formerly an equity analyst in Renewable Energy at Collins Stewart where he had a lead role in developing a renewable and SRI unit targeting research expansion, new brokerships, fundraising and M&A activity. Prior to this, Tom was Business Development Manager at Euromoney Institutional Investor for Energy events. Tom has a degree in Environmental Engineering and Resources Management at the University of Nottingham and a M.Sc. from Kings College, London in Environmental Monitoring, Modelling and Management.

Kapilan was formerly an Associate in Equity Research at FBR Capital Markets (London) covering the European Banking sector, primarily focussing on the French and Investment Banks. He was previously an Assistant Manager in Audit and Assurance, Financial Services at KPMG (London) where he was in-charge of IFRS and FSA audits. Kapilan has a degree in Mathematics, Statistics and Economics from the University of Warwick and holds the ACA qualification.

Antoine was formerly at Goldman Sachs, London in the Small & Mid cap equity research team where he was lead analyst on six companies and jointly covering 23 European stocks across sectors including gaming, leisure, consumer staples and retail. Prior to that Antoine completed internships at JP Morgan, London in real estate M&A advisory and at CLP Structured Finance, London as an analyst in real estate structured finance. Antoine has an MSc Investment and Finance from Middlesex University and a B.S. in Banking and Finance from American University of Technology, Beirut, Lebanon.

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## **Notes to Editors**

The investment banking business of Matrix Group is a client focused, advisory, capital raising and securities sales, trading and research firm. They bring together considerable experience, knowledge and access to meet and match the strategic ambitions of growing companies and the performance needs of investing institutions. Today Matrix has a 97 strong investment banking team advising around 80 retained clients and serving the sales, trading and research needs of more than 200 institutional customers.

The investment banking business of Matrix has significantly increased research coverage and, with these new additions, now have a team of 21 analysts covering the following sectors across small, mid and large cap companies:

- Financials - Banks & Insurers
- Beverages & Consumer Goods
- Building
- Business Services
- Clean Technology
- Leisure
- Life Sciences - Healthcare, Biotechnology & Pharmaceuticals
- Mining & Metals
- New Energy
- Power
- Oil & Gas
- Retailers
- Real Estate
- Investment Funds

The investment banking business is part of Matrix Group, one of the largest and most successful privately owned financial services businesses in the UK with over £3.5 billion of assets under management and more than 235 professionals employed across three divisions: Asset Management, Investment Banking and Property. Since inception in 1987, Matrix has raised around £13 billion of assets for investments across these business areas.